### Investing in Libya's Energy Sector: Legal Insights and Strategic Pathways

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### Available Pathways for Foreign Participants

- 1. Commercial law: All Sectors with the Exception of:
  - Retail and wholesale trade;
  - Importation;
  - Catering services;
  - All types and fields of commercial agencies' activities;
  - Land transport services;
  - Inspection activity on all the imported and exported commodities and goods;
  - Activity of handling, shipment and discharge in the airports;
  - Packing and packaging activity;
  - Stone crushing breakers.

(Legal Source: Art.6 of Resolution No.207/2012)

2. Investment law: All Sectors

3. EPSA: Energy Sector



### Legal and Regulatory Framework

### Legal Structure for Foreign Participation

### • Commercial Law Registration: Law No.23/2010

Branch Office

100% (wholly owned) by the foreign participant Required to adhere to the list of permitted activities.

#### > Joint Venture

Maximum shareholding for foreign participants – 49% Similarly, required to adhere to the list of permitted activities.

### > Consortium ('Mahasa')

Libyan law novelty
Establishment of a legal structure <u>per project</u>
Offers the most flexibility



### Legal and Regulatory Framework

### Legal Structure for Foreign Participation

- Investment Law Registration: Law No.9/2010
  - > Project can be registered under the umbrella of <u>branch registration and/or joint</u> <u>venture.</u>
  - ➤ Incentives to registrations under Investment Law No.9/2010
    - Five-year income tax exemption,
    - Five-year tax exemption on reinvested profits,
    - Five-year custom duties exemption.
    - No ceiling on maximum shareholding for a foreign participant.
    - LIA as a one stop-shop



### Libyan Law and the Energy Sector

Exploration, Production, and Service Agreements (EPSA)

- > What is EPSA?
- > History of EPSA
  - EPSA I (1974)
  - EPSA II (1980)
  - EPSA III (1988)
  - EPSA IV (2005):
- > Investment protection measures: Resort to national and international arbitration.
- > EPSA projects from 2011 to date: A need for a reform.



## Critique on EPSA: What to avoid in the next round

- Vagueness in Contractual Terms
  - > E.g Art.5.5 of EPSA: Environmental Policies.
    - A shift of statute responsibility from NOC to IOCs.
    - Art.3 of Law No.15/2003 on Environmental law should not be delegated to operators.
  - E.g Art.22 of EPSA: Force Majeure.
    - "Force majeure shall include; without limitation: Acts of God; insurrection; riots; war and any unforeseen circumstances and acts beyond the control of each party..."
    - Limited guidance on political risk (e.g. government changes, internal conflict, sanctions).
    - Lack of criteria.
    - The clause ought to be updated to take into account Libya's current political situation: Does a militia takeover of an oilfield constitute a trigger for force majeure?

## Critique on EPSA: What to avoid in the next round

#### Political Spill-Over

- ➤ Implications of the recent House of Representatives' Resolution (15/2023) on EPSA?
- > Art.27.11 of EPSA provides for government approval of all agreements entered into with NOC.
- ➤ Is the recent Resolution attempting to disempower the government?
- ➤ If so, what the are implications of this on the validity of a new EPSA?

#### Duplication of Penalty

- > Art.8 of EPSA: double penalty imposed on failing to meet the minimum exploration commitment.
  - Liquidity of assets AND 1.5% interest applied on liquidated assets.
  - 224 230 of Civil Code Rejection of duplication of damages.
  - Is Art.8 an instance of NOC seeking two forms of protections from one incident?

### Aging infrastructure of Oilfields

- ➤ limited investment in maintenance
- >Implication on upfront costs.



## Reassessing EPSA: The Need for Comprehensive Reform

- The EPSA's Predominate Problems
  - Limited Cost Recovery Mechanisms: difficulties faced by IOCs during cash-call.
  - Limited flexibility: rigidity of negotiations due to the standardization of contracts.
  - ► <u>High upfront costs</u> signature bonus.
- A Return to Concessions?



# Obstacles to Expect: Risk Management

- · Inexistence of a Unified Window for Registrations
  - > Resort to legal representative on-ground.
  - ➤ Slow government procedures.
  - > Correspondence in hard copy letters: lack of systemised use of emails.

#### • Difficulties with Financial Transfers

- ➤ Limited adoption of online banking
- ➤ Halt of transfers for various reasons
- > Issues with Liquidity.

### • Difficulties in Obtaining Visas & Residences

- > Constricted system.
- ➤ Adoption of a 'hierarchy of nationalities



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